Register by April 7, 2017 and Save $300

8th Annual

European Bunker Fuel Conference

The road to 2020 – emissions impossible?

May 17-18, 2017 | Mainport Hotel | Rotterdam, Netherlands

Why attend?
Discuss the future 0.5% sulphur cap's implementation
The date has been set for the global 0.5% sulphur cap of 2020. Hear from the leaders of industry as they tackle the uncertainty of the journey ahead; Will there be the distillate to meet demand? What will fluctuations in oil price mean? Is this the end for residual? How can it be enforced?

Identify the challenges ahead as the oil price increases
The low oil price certainly reduced the financial implication for the shipping industry over the past 2 years, but as the price increases, what does this mean for the whole supply chain. Will availability of credit decline with an increase in the oil price; if so how do all parties keep operating?

Explore the outlook for scrubbers and alternative fuels
Now the date has been set, ship owners can look ahead to see what is the most viable option. Will the uptake in scrubbers keep fuel oil on the table? What future will alternative fuels have in the fuels mix, when will we see mass adoption?

Speakers include:

Robin Meech, Managing Director, Marine and Energy Consulting Limited
Adrian Tolson, Senior Partner, 2020 Marine Energy
Eddy Van Bouwel, Senior Advisor, IPIECA
Edmund Hughes, Head, Air Pollution and Energy Efficiency, IMO
Andrew Laven, Regional Manager for Middle East & Africa, Bomin
Foteini Kanellopoulou, Divisional Director - Deep Sea Tankers, Clarksons Platou

Sponsored By:

VPS Port of Amsterdam

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#EuroBunker
Day 1 – Wednesday, May 17, 2017

08:00 Registration and continental breakfast – available to sponsor

08:50 Chairman's welcoming remarks
Robin Meech, Managing Director, Marine and Energy Consulting Limited

Keynote addresses: Preparing for the 2020 cap

09:00 An industry in transition – Total's perspective
• The key challenges faced for the industry?
• Can the industry handle the supply logistics for 0.5% fuel?
• Expectations for fuel oil after the switch?
• LNG – The hurdles to ensure its viability
Olivier Jouny, Managing Director, Total Marine Fuels

09:25 Bunkering in 2017 – Disruption, confusion and profitability?
• Bunker industry profitability in crisis?
• Disruptive forces in bunkering
• Confusing array of solutions
• How to make money going forward?
Adrian Tolson, Senior Partner, 2020 Marine Energy

09:50 Perspectives from a ship owner in the run up to 2020
• View of the best course to take – Scrubber, distillate or alternative fuels?
• Expectations for the market?
• Challenges faced?

Special session: IMO update

10:15 IMO – The date has been set, what now?
• Implementation plan and issues around the 0.50 % limit
Edmund Hughes, Head, Air Pollution and Energy Efficiency, IMO

10:40 Networking and refreshment break – available to sponsor

The refining industry heading towards 2020

11:10 Refiners perspectives of the road to 2020
• Exploring future supply and demand – the expected regional balances
• Are we sure what the demand will be?
• The challenges ahead to produce compliant fuel
Where will the residual surplus go?
Eddy Van Bouwel, Senior Advisor, IPIECA

The oil market and its impact on bunker pricing

11:35 What’s next for the oil markets?
• Oil price – analyzing price and volatility trends
• Expectations for the future
Dr. Abhishek Deshpande, Chief Energy Analyst, Natixis

12:00 European fuel oil and bunker price evolution
• Fuel oil price developments in the region
• Future demand from the power sector
• Price correlation of both MGO and HSFO vs. Brent
• Russian production is falling – how will the market evolve?
• Arbitrage levels from NWE
Ned Molloy, Managing Editor, Fuel Oil, S&P Global Platts

Assessing the shipping industry

12:25 Freight market developments
• Where next for dry freight rates?
William Bathurst, Global Head of Analysis, Peninsula Petroleum

12:50 Networking lunch – available to sponsor

14:15 Tanker market fundamentals
• Freight and tanker time charter market developments
• Changes in tanker trade patterns and employment
• Changes in the crude and products tanker fleet
Foteini Kanellopoulou, Divisional Director - Deep Sea Tankers, Clarksons Platou

Independent ship owner discounts available

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Quality issues & fuel additives

14:40  **Bunker fuel contamination**
- Residual fuel contamination and its consequences
- Identification of residual fuel contaminants
- Being more proactive in tracking fuel contamination

*Steve Bee*, Group Commercial Director, Veritas Petroleum Services

15:05  **Fit for purpose marine fuels – Fuel additives**
- With the introduction of low S marine fuels, ship operators and refiners are challenged with the issues created by this change
- Additive suppliers can help in addressing the problems with benefits for the ship operators in terms of operability and for the refiners in terms of product differentiation and cost optimisation

Developments around the globe

15:30  **Middle East**
- Recent and planned refinery investments
- Expectations for fuel export post 2020

*Andrew Laven*, Regional Manager for Middle East & Africa, Bomin

15:55  **Networking and refreshment break – available to sponsor**

16:25  **Singapore**
- The impact to bunker prices with mass flow metering
- Are customers happier?
- Has demand grown or shrunk?

*Bart Joon*, Director, World Fuel Services

The future for enforcement

16:50  **How can the 0.5% cap be enforced globally?**
- Will it be a level playing field come 2020?
- Can the EU MRV system be used as a policing tool for 0.50% compliance?

*Dea Forchhammer*, Senior Business Development Manager, Maersk Oil Trading

17:15  **Chairman's concluding remarks**
*Robin Meech*, Managing Director, Marine and Energy Consulting Limited

17:35  **Networking reception – available to sponsor**
Join fellow delegates and speakers for a selection of drinks, canapés after the conference

Day 2 - Thursday, May 18, 2017

08:30  **Registration and continental breakfast – available to sponsor**

08:50  **Chairman's welcoming remarks and review of day one**
*Robin Meech*, Managing Director, Marine and Energy Consulting Limited

09:00  **Cost efficiency of 2020 Sulphur abatement options in Shipping**
- Investigating the best options for a ship-owner’s fleet, as a function of ship type and annual consumption with stochastic fuel prices
- Who is a scrubber most cost efficient for?
- Assessing the price differential between the Low Sulphur fuels and Heavy Fuel Oil (HFO)
- Will a wait and see strategy until 2020 might be the most profitable?
- If LNG became competitive, what impact could it make?

*Elizabeth Lindstad*, Senior Research Scientist, Sintef Ocean

Credit risk and the future for the industry

09:25  **Was OW just the start?**
- Understanding the challenges and risks of the supply chain in the new market dynamics
- From regulatory and counterparty risk to quality and quantity evaluation
- How can fuel suppliers adapt business models to mitigate risk in a rapidly changing market

*Can Ertem*, Group Credit Manager, Ocean Connect Marine

Developments in the ARA

09:50  **Developments in Rotterdam**
- Assessing the potential impact of the 2020 for the Port. What are their expectations for post 2020?

*Ronald Backers*, Business Intelligence Liquid Bulk, Port of Rotterdam
10:15  Port of Amsterdam - Making better and more efficient use of the existing assets
• Outlining construction on the biggest sea lock in the world, and the benefits to the middle distillates sector
Didier de Beaumont, Project Leader Energy Cluster, Port of Amsterdam

10:40  Networking and refreshment break – available to sponsor

Technology developments & adoption
11:10  Developments and adoption of scrubbers
• In a low profit climate, it is feasible to invest in scrubbers?
• Manufacturer readiness for the global cap?
• Availability of financing

Developments in LNG & other alternative fuels
11:35  Understanding the current LNG market
• The impact from the 2020 cap announcement, will demand now accelerate?
• Growth in US LNG exports
• Cost differentials vs Distillates?
• Developments in port infrastructure
• Longer term projections
Laurent Rambaud, Vice President Business Development Retail LNG, ENGIE

12:00  Basic selection criteria conventional fuels vs LNG in marine propulsion
• Considerations for CAPEX and OPEX
• Potential impact on shipowner’s revenues
• Potential impact on Fuel availability
Sokrates Tolgos, Head of Sales, Cruise & Ferry, MAN Diesel & Turbo

12:25  Chairman’s concluding remarks
Robin Meech, Managing Director, Marine and Energy Consulting Limited

12:35  End of conference

Maximize your networking opportunities
Showcase your products and services to senior-level decision makers. Platts European Bunker fuel offers you an excellent opportunity to maximize your 2017 marketing budget through these sponsorship opportunities:

• Executive Sponsor
• Networking Reception Sponsor
• Luncheon Sponsor
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To learn more about sponsorship and exhibition opportunities, please contact Daniel Davies on +44 (0) 20 7176 6229 or email daniel.davies@spglobal.com
"Mix of good speakers with strong and informative presentations, and excellent networking opportunities to discuss some topics more in-depth with individuals."

2016 Attendee

Bigger, better and more to offer

In addition to Platts European Bunker Fuel Conference, The International Bunkering Industry Association (IBIA) will host to two additional events around our conference. Please find the details below:

**Tuesday, May 16, 2017**

**09:00 to 18:05 - IBIA and Port of Rotterdam Workshop: Bunkering in the Digital Age**

This joint IBIA and Port of Rotterdam one-day workshop will provide delegates with first-hand information on how to improve efficiency and transparency in bunkering with the application of technology. The workshop will look at mass flow metering, technology links to share information and talk with users who have applied technologies, focusing on the commercial and efficiency benefits they are said to offer. It is aimed at bunker suppliers, ship-owners, charterers, port authorities and bunker surveyors.

See [www.ibia.com](http://www.ibia.com) events for further details or Email: ibia@ibia.net to book your place.

**Wednesday, May 18, 2017**

**14:00 to 17:00 IBIA Ports Forum**

IBIA will host an afternoon specifically for Ports and related operations to discuss developments on the “ports scene” to develop quality, quantity and transparency and an industry wide “Guide to good practice”

See [www.ibia.com](http://www.ibia.com) events for further details or Email: ibia@ibia.net to book your place.

Last year’s attendees included:


2016 companies by industry classification

- **Bunker suppliers** 22%
- **Oil majors** 19%
- **Independent ship owners** 17%
- **Bunker traders** 15%
- **Port authorities** 9%
- **Supply & service companies** 9%
- **Consultancies & lawyers** 5%
- **Storage** 5%

Independent ship owner discounts available

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Event networking tool

Benefit from improved networking on-site by accessing the delegate list, exchange contact information electronically and send live messages to fellow attendees. Additionally, all presentations will be uploaded as soon as they are made available for publication by our speakers.
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Pricing

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<th>Standard Conference Rate</th>
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<th>Group Rate</th>
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<tr>
<td>$1,350 + VAT</td>
<td>$1,150 + VAT</td>
<td>$950 + VAT</td>
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**Independent Ship Owners Rate** - Enquire now for your special discount

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<th>Standard Rate</th>
<th>$1,650 + VAT</th>
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*Discount rates are also available for academic and non-profit organizations. These rates are not available online, to find out more or to apply, please email conf_registrations@spglobal.com or call +44 (0) 207 176 6300. The conference registration fee is payable in advance and includes documentation, breakfasts, luncheon(s) and refreshments. Discount offers cannot be combined unless otherwise stated by Platts.

Dutch VAT charged at 21%. VAT registration number NL 823764606B01

**How to book**

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**Terms & conditions**

To view full terms and conditions please visit:
http://plts.co/iYb306QZo9

**Venue**

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Website: www.mainporthotel.com

**Discounted accommodation**

Your conference registration does not include accommodation. A limited number of rooms have been reserved for the conference attendees at The Mainport at the preferential rates listed below. Please note that these discounted rates will apply for the nights of May 16 and 17, 2017 only. These rates will be honored until April 16, 2017 or until the group block is sold-out, whichever comes first. – subject to availability.

**Reserve your room today**

City XL room - €139 per room

*Please note: Rate excludes breakfast and city tax. Breakfast is available at the additional cost of €28.00 per day.

**Reservations**

Guests are able to book their room by sending a request to reservationsmainport@inntelhotels.nl citing the reference code PLAT160317 and including their credit card details. It is also possible to call the hotel directly and book the room by telephone via number +31 (0)10 – 2175707.